## The Closing Process

**Contract signed with REALTOR®** 

**Contract** and earnest money are received



**Closer** enters order for contract and earnest money is receipted

Property is researched by the

## **Title Department**

Title search includes search of the history of the property owners record, liens, clouds on title, documents filed by legal description. Also included is a search of buyer and seller liens, lawsuits, divorces, probates, documents filed by person's name, etc.



**Commitment** for title insurance issued and sent to all parties.

Clear Title, order payoff, Survey, Taxes





**Buyer applies for loan** and the application process is started. Within 3 days, the loan estimate is sent out to borrower

Verification of employment (current & previous) Verification of bank deposits

Credit information

## **Appraisal**

(confirmation of property's value)



Information is gathered, packaged and then loan package is submitted to the underwriter

**Buyer's Loan Approved!** 



**Closing disclosure** sent to borrower 3 business days prior to closing for review

Parties are ready to close!
Escrow department receives closing instructions and closing disclosure from lender and prepares documents

Closing & Funding Congratulations!



